

Message Text

UNCLASSIFIED

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43

ACTION COME-00

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TAGS: BEXP

SUBJECT: MAJOR PROJECT: IRAQ-TURKEY CRUDE OIL PIPELINE

REF: STATE 248341

1. COMAT DISCUSSED WILLIAMS INTERNATIONAL COMPLAINT WITH RIFAT BAYAZIT, PRESIDENT OF BOTAS (BORU HATTI ILE PETROL TASIMA A.S.), THE OIL PIPELINE CORPORATION ORGANIZED IN AUGUST 1974 BY TPAO (TURKISH PETROLEUM CORPORATION) TO IMPLEMENT THE TURKISH PORTION OF IRAQ - TURKEY PIPELINE PROJECT. MR BAYAZIT STATED THAT ON SEPT 30 A LETTER OF COMMITMENT WAS ISSUED TO MANNESMAN GERMAN LED GROUP OF COMPANIES FOR PIPE SUPPLY, PIPELINE CONSTRUCTION, PUMPING STATIONS, AND CERTAIN TERMINAL FACILITIES. HE STATED THAT AFTER FOUR WEEKS OF NEGOTIATION THE CONTRACT WAS SIGNED ON NOV 13. BAYAZIT SAID THAT THERE HAD BEEN NO CHANGE IN PROCEDURE. ALL PARTICIPATING FIRMS (GROUPS) HAD BEEN INFORMED EARLY IN SEPTEMBER THAT FINAL BID REVISIONS HAD TO BE SUBMITTED BY ABOUT SEPT 13 BUT THAT THIS DATE HAD FOR VARIETY REASONS BEEN EXTENDED TO SEPT 29. THE BID PRICE SUBMITTED BY GERMAN GROUP WAS LOWEST AND BOTAS FELT OBLIGATED TO ISSUE THE GROUP LETTER OF COMMITMENT ON SEPT 30 AND ENTER NEGOTIATIONS LEADING UP TO SIGNING NOV 13 CONTRACT.

MACOMBER

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